**Sarah Bauerle Danzman**

June 16, 2017

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(812) 856-9113

**EDUCATION**

2014Ph.D. Political Science

University of North Carolina at Chapel Hill

2010 M.A. Political Science

University of North Carolina at Chapel Hill

2005 B.A., *summa cum laude*, Political Science/Economics

Villanova University

**ACADEMIC POSITIONS**

2015 – Assistant Professor, Department of International Studies

Indiana University, School of Global and International Studies

Adjunct Professor, Department of Political Science

Faculty Affiliate*,* Vincent & Elinor Ostrom Workshop in Political Theory and Policy Analysis

Faculty Affiliate*,* Center for the Study of Global Change

2014 – 15Postdoctoral Research Associate, Niehaus Center for Globalization & Governance, Princeton University

**PUBLICATIONS**

**Books**

Bauerle Danzman, Sarah. *Local Firms, Financial Constraints, and Foreign Capital: How Domestic Business Influences Policies toward Foreign Investment*.

Manuscript in preparation. Expected submission to editor Fall 2017.

**Refereed Journal Articles**

Forthcoming. “American Hegemony, Global Capital Cycles, and Crises” (with Thomas Oatley, and William Kindred Winecoff)*. International Studies Quarterly.*

2016. “Contracting with Whom? The Differential Effects of BITs on Mitigating Sources of Investment Risk.” *International Interactions* 42(3): 432 – 478.

2013. “The Political Economy of Global Finance: A Network Model” (with Thomas Oatley, William Kindred Winecoff, and Andrew Pennock). *Perspectives on Politics* 11(1): 131 – 151.

**Book Chapters**

Forthcoming, “The Political Economy of Bilateral Investment Treaties: The Conditional Effects of BITs on FDI Flows and Domestic Politics.” in *Research Handbook on Foreign Direct Investment*, edited by Markus Krajewski. Cheltenham, UK: Edward Elgar Publishing.

**Articles and Policy Papers (Non-Peer Reviewed)**

2017. “Leveraging WAIPA to Facilitate Private Sector Linkages.” *World Association of Investment Promotion Agencies Research Note* April.

2016. “Incentivizing an Increasingly Automated Manufacturing Sector: A Descriptive Analysis of U.S. States’ Manufacturing Investment Promotion Programs” (with Jacqueline Bauman, Michael Holmberg, Jonathan Hreha, Karis Neufeld, Anna Piskunova, Alec Resch, Jamie Spitz, Jocelyn Wallace, and Anna Williams.) *Smart Incentives Policy Report* December.

**Short Articles and Commentary**

2017. “Robots aren’t killing the American Dream. Neither is trade. This is the problem” (with Jeff Colgan). *The Monkey Cage* (March 10).

2015. “What Black Monday does and doesn’t tell us about the world economy” (with W. Kindred Winecoff.) *The Monkey Cage* (August 27).

2013. “Why U.S. financial hegemony will endure” (with W. Kindred Winecoff.) *Symposium* (October)

2013. “The strange politics of U.S. – E.U. free trade” (with W. Kindred Winecoff.) *The National Interest* (February 14).

**Working Papers**

“Liberalizing for Liquidity: Local Firms, Financing Constraints, and Equity Restrictions on Foreigners.”

“Firm-Government Bargaining in Global Production Networks” (with Alexander Slaski.)

“Investment Facilitation Priorities in Complex Policy Environments” (with Alexander Slaski.)

“Political Violence and Infrastructure Investment” (with Samee Desai, Jessica Steinberg, and William K. Winecoff.)

“Privatization and Public Opinion of FDI in Latin America” (with Alissandra T. Stoyan.)

“Facilitating Sustainable Investment: The Role and Limits of Investment Promotion Agencies” (with Geoffrey Gertz.)

“Investment Incentives as Socialized Risk.”

“Local Firms and Foreign Investors: How Domestic Industry Influences Investment Treaty Formation.”

**GRANTS AND AWARDS**

2017 Ostrom Workshop Faculty Research Award, *Investment Priorities in Complex Policy Environments,* Indiana University, $10,000

2017 Emerging Areas of Research Proposal Development Award, *International Aid and Development: Risk, Context, and Learning* (with Nick Cullather, Stephen Macekura, and Jessica Steinberg), Indiana University, $23,902

2016 School of Global and International Studies Research Travel Award, *Investment Facilitation Priorities in Complex Policy Environments*, Indiana University, $1,674

2016 School of Global and International Studies Research Travel Award, *Investment Facilitation Priorities in Complex Policy Environments*, Indiana University, $2,500

2015 International Studies Department Research Cluster Award, *Capitalism Workshop* (with Purnima Bose, Stephanie Kane, Stephen Macekura, Jessica Steinberger, and Nur Amali Ibrahim), $2,000

2013 – 14 UNC Chapel Hill Leadership Development Scholars Program

2013 UNC Chapel Hill Graduate School Travel Grant, $250

2013 Uhlman Conference Travel Grant, UNC Chapel Hill, $450

2013 Journeys in World Politics Fellow, University of Iowa, $350

2013 International Studies Association Travel Grant, $250

2011 Earl Wallace Award for Outstanding Teaching Assistant, UNC Chapel Hill, $900

2011 Uhlman Summer Research Award, *The Politics of FDI Policy in Authoritarian Countries,* UNC Chapel Hill, $2000

2011 CIBER Faculty Development in International Business Education, George Washington University, Tuition and Travel Grant

2011 Ulhman Conference Travel Grant, UNC Chapel Hill, $200

2005 Phi Beta Kappa

2005 Falvey Scholars Award for Best Political Science Thesis, *The Commericialization of Microfinance in Latin America*, Villanova University

2005 Thomas More Medallion Award (Best Honors Student), Villanova University

**Grants in Development**

2017 IU Emerging Areas of Research Grant, *International Aid and Development: Risk, Context, and Learning* (with Nick Cullather, Sameeksha Desai, Stephen Macekura, Jessica Steinberg, and William K. Winecoff), Indiana University

**Grants Denied**

2016 IU Emerging Areas of Research Grant, *International Development, Risk & Adaptive Aid* (with Nick Cullather, Stephen Macekura, and Jessica Steinberg), Indiana University

2016 US State Department Minerva Grant, *Political Violence and Infrastructure* (with Sameeksha Desai, Jessica Steinberg, and William K. Winecoff), advanced to second round

**INVITED TALKS**

2017 “Collective, Competitive Advantage for Foreign Direct Investment,” International Economic Development Council’s Annual Conference, Toronto, Canada. September 17 (scheduled)

2017 “Liberalizing for Liquidity: The Politics of FDI Liberalization,” University of Chicago. May 18 (postponed)

2016 “Factors that Determine Private Sector Investment into Markets,” World Association of Investment Promotion Agencies’ Annual Conference, Istanbul, Turkey. October 13

2016 “Compensation, Agglomeration, or Competition? Evaluating the Correlates of Investment Incentives” (with Alexander Slaski), Workshop on the Politics of Multinational Firms and Investment, Princeton University. September 30

2016 “A Political Economy Approach to Understanding Investor-State Dispute Settlement,” Workshop on the Central and Eastern European Experience with Investor-State Dispute Settlement, Central European University, Budapest, Hungary. May 20

2016 “Incumbents who Reform: The Politics of FDI Liberalization,” Institutions, Trade, and Economic Development Workshop, Indiana University. May 14

2016 “Incumbents who Reform: The Politics of FDI Liberalization,” Emory University. March 3

2015 “Incumbents who Reform: The Politics of FDI Liberalization,” Indiana University. February 19

2015 “Incumbents who Reform: The Politics of FDI Liberalization,” Princeton University. March 23

2014 “Incumbents who Reform: The Politics of FDI Liberalization,” Villanova University. November 12

2014 “Financial Crises and Political Instability,” Political Instability Taskforce, Washington, D.C. October 22

2014 “Incumbents who Reform: The Politics of FDI Liberalization,” Elon University, January 22

2013 “Incumbents who Reform: The Politics of FDI Liberalization,” Lewis and Clark College, November 6

2013 “The Political Determinants of Investment Policy in Non-Democracies,” Journeys in World Politics Annual Workshop, University of Iowa. May 3

**CONFERENCE PRESENTATIONS**

2016 “Financing Constraints, Interest Groups, & Investment Law Making,” Annual Meeting of the American Political Science Association, Philadelphia, PA. September 2

2015 “Compensation, Agglomeration, or Competition? Evaluating the Correlates of Investment Incentives” (with Alexander Slaski), Annual Meeting of the International Studies Association, Atlanta, GA. March 20

2015 “American Hegemony and Global Capital Cycles” (with Thomas Oatley and William K. Winecoff), Annual Meeting of the American Political Science Association, San Francisco, CA. September 3

2015 “When Incumbents Reform: The Politics of FDI Policy Liberalization,” The Annual Meeting of the International Political Economy Society, Washington, D.C. November 15

2014 “Hegemony and Global Capital Cycles” (with Thomas Oatley and William K. Winecoff), Annual Meeting of the International Studies Association, Toronto, Canada. April

2013 “Crisis, Financial Reform, and Long-Term Capital Account Liberalization,” Annual Meeting of the American Political Science Association, Chicago, IL. August

2013 “Privatization and Public Opinion of FDI in Latin America” (with Alissandra T. Stoyan, Annual Meeting of the American Political Science Association, Chicago, IL. August

2013 “The Political Determinants of Investment Policy in Non-Democracies,” Annual Meeting of the International Studies Association, San Francisco, CA. April

2011 “The Political Economy of Global Finance: A Network Model” (with Thomas Oatley, Andrew Pennock, and William K. Winecoff), Annual Meeting of the American Political Science Association, Seattle, WA. September

2011 “How Do States Compete for Capital? The Political Determinants of Investment Promotion Strategies” Annual Meeting of the International Studies Association, Montreal, Canada, April

**PUBLIC OUTREACH PRESENTATIONS & INTERVIEWS**

2017 “Indiana and the World: Preparing Indiana Students for a Global Economy,” SGIS/Partnershare Symposium: The Global in Indiana: Globalization and its Impact on K-12 Education, Bloomington, IN. March 10

2016 “Foreign Policy and the Next President,” WFIU Public Radio, Bloomington, IN. September 27

2016 “The Politics of Trade in an Era of Populism: Brexit, TPP, and Trump” (with William K. Winecoff), Beth Shalom Synagogue, Bloomington, IN. August

2016 “Global Economic Governance,” Global Business Institute at Kelley School of Business, Bloomington, IN. July 12

2016 “Political and Economic Effects of Brexit,” Wisconsin Public Radio, June 24

2016 “National Security and Grand Strategy” (with Fred Cate, Gene Renuart, James Steinberg, and Philip Zelikow), America’s Role in the World Conference, Bloomington, IN. March 30

2015 “A Debate on the Transpacific Partnership,” Indiana University Oxfam Club, Bloomington, IN. December

**TEACHING AND ADVISING**

**Indiana University**

IS 203 – Global Development (60 students): *Spring 2017*

IS 310 – Global Economic Governance (45 students): *Fall 2016, Spring 2016, Fall 2015*

IS 427/503 – Multinational Firms in the Global Economy (10 students): *Spring 2016*

IS 427/503 – Harnessing Foreign Investment for Development (10 students): *Fall 2016*

IS 400 – Capstone (senior thesis class) (15 students): *Spring 2017*

**Graduate Student Advisees**

Fathima Musthaq (Ph.D) “Financializiation of the State in Emerging Markets”

Anna Williams (M.A.) “How European FDI Transformed Turkey and How Turkey Risks Losing It All” (thesis chair, defended May 2017)

**University of North Carolina at Chapel Hill**

POLI 150 – Introduction to International Relations

**DEPARTMENTAL SERVICE**

2016 – 17 International Studies Undergraduate Association, Advisor

2016 – 17 International Studies Russian Politics Search Committee

2015 – 16 International Studies Undergraduate Affairs Committee

2015 – 16 International Studies International Governance Search Committee

2015 – 16 International Studies Faculty Symposium co-organizer

2015 International Studies Capstone Research Symposium Judge

2015 International Studies Capstone Thesis Prize Judge

**UNIVERSITY SERVICE**

2016 – Advisory and Planning Committee, Center for Development

2015 – Office of Overseas Study Review Committee

2015 SGIS/NED Mark Helmke Post-Doctoral Scholarship Development Committee

2015 Discussant, Indiana University, “World Politics Research Seminar”

**SERVICE AT UNIVERSITY OF NORTH CAROLINA**

2012 UNC Political Science Departmental Search Committee

2010 – 12 International Relations Graduate Student Representative

**SERVICE TO THE PROFESSION**

2016 Co-organizer, *Niehaus Center Workshop on the Politics of Multinational Firms, Governments, and Global Production Networks*, Princeton University. September 30 – October 1

2016 Panel Convener – *The Politics of Investment Flows*, Annual Meeting of the American Political Science Association, Philadelphia, PA. September

2011 – 12 Assistant to the Program Chairs, 2012 Annual Meeting of the International Studies Association, San Diego, CA.

Occasional Reviewer: *American Journal of Political Science, Business and Politics, Foreign Policy Analysis, Journal of Conflict Resolution, International Interactions, International Organizations, International Studies Quarterly, Perspectives on Politics, Research and Politics, World Politics*

**OTHER EXPERIENCE**

2006 – 08 Consulting Group Analyst – Citigroup Smith Barney (Asheville, NC)

Series 6 and 63 Designations

2004 Research Intern, Instituto Centroamericano de Administración de Empresas (Alajuela, Costa Rica)